

Ride the next wave of opportunity

Invest in L&T Emerging Businesses Fund

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An open-ended equity scheme with focus on investing in small cap stocks.

Historically, small cap companies have outperformed other segments of the market cap in the long term, paving the way for tremendous growth potential for investors. It is a well known fact that while large cap companies are extensively researched, small cap stocks are under researched and under owned. Small cap stocks often present an attractive opportunity in terms of performance from a medium term perspective.

What are Emerging Businesses?

Emerging businesses are relatively small size companies with the potential to grow at a much faster rate than established businesses. They represent the entrepreneurial economy, typically falling into one of the following categories:

- Companies in evolving industries
- Smaller players in a large industry catering to niche segments
- Smaller players looking to acquire share of unorganized players in a large industry

Why invest in L&T Emerging Businesses Fund?

What if you had the chance to invest in an IT company when it was a fledgling and has now become a big name globally? Take the example of Infosys, once an emerging business, built around a scalable opportunity with strong leadership, good governance and strong balance sheet, today it has rewarded its investors handsomely.

Small cap stocks have a higher potential for growth in the long run. L&T Emerging Businesses Fund invests in smaller size businesses in their early stage of development. These businesses have huge growth potential in revenue and profits as compared to broader market with relatively higher risk.

Key Benefits



Invests in evolving smaller players that are a part of larger industry



Invests in businesses catering to niche segments



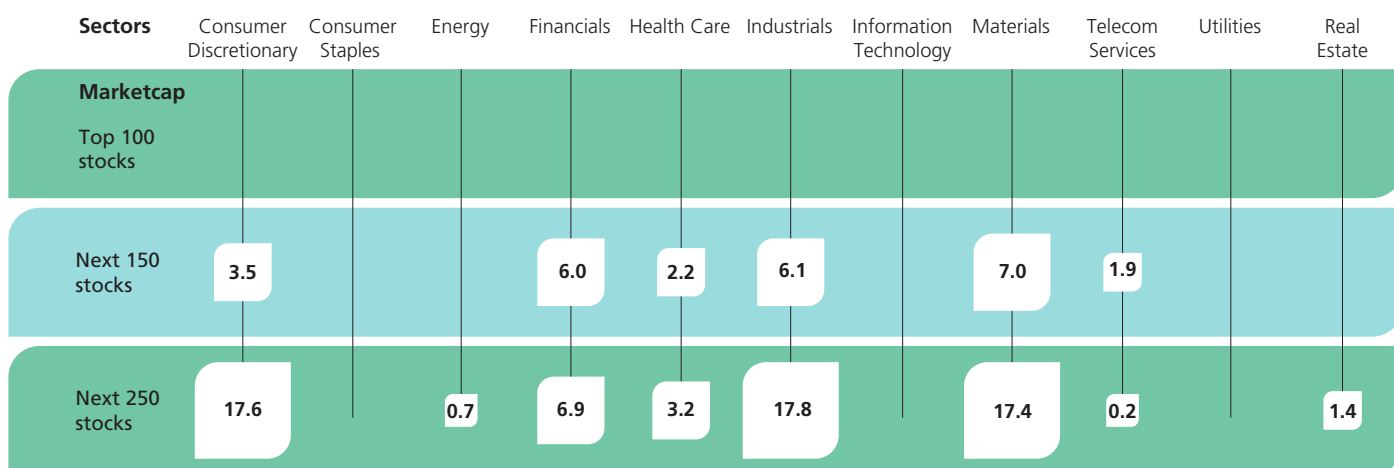
Ability to turn emerging businesses into opportunities to be the next success story

Scheme Performance vs. benchmarks (as on June 29, 2018)

| (Regular Plan) | CAGR returns % (period) | | | Date of inception of the Scheme | Since inception | |
|------------------------------|-------------------------|---------|---------|---------------------------------|------------------|-----------------------|
| | 1 year | 3 years | 5 years | | CAGR Returns (%) | PTP Returns* (in Rs.) |
| L&T Emerging Businesses Fund | 8.75% | 22.32% | NA | 12/05/14 | 25.59% | 25,647.00 |
| S&P BSE Small Cap TRI | 4.75% | 14.03% | NA | | 20.71% | 21,776.51 |
| S&P BSE SENSEX TRI^ | 16.21% | 9.90% | NA | | 12.04% | 15,997.56 |

Past performance may or may not be sustained in the future. Returns greater than 1 year period are compounded annualized. Dividends are assumed to be reinvested and bonus is adjusted. Load is not taken into consideration. Benchmark: S&P BSE Small Cap TRI.

Portfolio Positioning



| Sectors | Weight in Scheme (%) | Weight in benchmark (%) |
|----------------------------|----------------------|-------------------------|
| Materials | 24.4 | 17.9 |
| Industrials | 23.8 | 20.4 |
| Consumer Discretionary | 21.0 | 19.9 |
| Financials | 12.9 | 12.9 |
| Health Care | 5.4 | 6.2 |
| Telecommunication Services | 2.1 | 1.0 |
| Real Estate | 1.4 | 3.1 |
| Energy | 0.7 | 1.2 |
| Consumer Staples | 0.0 | 4.9 |
| Information Technology | 0.0 | 6.3 |
| Utilities | 0.0 | 2.8 |

Source: Bloomberg, ICRA MFIE, Internal. Data as on June 29, 2018

Fund Facts

Minimum Application Amount

Lump sum: Initial investment: Rs.5,000 per application
Additional investment: Rs.1,000 per application

SIP: Rs.500 (minimum 6 monthly installments or minimum 4 quarterly installments)

Asset Allocation

65% - 100% in equity and equity-related securities¹ (including Indian and foreign equity securities as permitted by SEBI/RBI)

0% - 35% in debt and money market instruments

Load

Entry Load: Nil; **Exit Load:** 1% if redeemed within 1 year

Fund Manager

Mr. S. N. Lahiri and **Mr. Karan Desai** (for investments in foreign securities)

Benchmark: S&P BSE Small Cap TRI Index. ¹65% of total assets in small cap stocks.

Vide our Notice Cum Addendum dated November 27, 2017, the daily investment limit via Lump sum, SIP, STP and Switch-ins is capped to Rs.2 lakhs for L&T Emerging Businesses Fund.

Funds managed by Mr. Karan Desai

(for investments in foreign securities)

Funds managed by Mr. S. N. Lahiri

| | CAGR Returns (%) 3 year |
|---|----------------------------|
| Top 3 performing funds | |
| L&T Emerging Businesses Fund - Regular Plan (G) | 22.32% |
| L&T Midcap Fund - Regular Plan (G) | 16.32% |
| L&T Infrastructure Fund - Regular Plan (G) | 13.77% |
| Bottom 3 Funds | |
| L&T Hybrid Equity Fund - Regular Plan (G) | 10.46% |
| L&T Equity Fund - Regular Plan (G) | 9.49% |
| L&T Dynamic Equity Fund - Regular Plan (G) | 4.89% |

| | CAGR Returns (%) 3 year |
|---|----------------------------|
| Top 3 performing funds | |
| L&T India Value Fund - Regular Plan (G) | 13.38% |
| L&T Business Cycles Fund - Regular Plan (G) | 7.79% |
| L&T India Large Cap Fund - Regular Plan (G) | 7.24% |
| Bottom 3 Funds | |
| L&T Equity Savings Fund - Regular Plan (G) | 6.32% |
| L&T Conservative Hybrid Fund - Regular Plan (G) | 6.18% |
| L&T Arbitrage Opportunities Fund - Regular Plan (G) | 6.17% |

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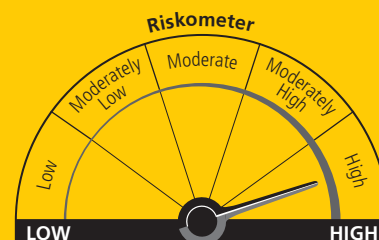


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This product is suitable for investors who are seeking*

- Long-term capital appreciation and generation of reasonable returns.
- Investment predominantly in equity and equity-related securities, including equity derivatives in Indian markets with key theme focus being emerging companies (small cap stocks); and foreign securities

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.



Investors understand that their principal will be at moderately high risk

Mutual Fund investments are subject to market risks, read all scheme related documents carefully.