



COMMUNICATING FOR TEAM SUCCESS



www.XLTeamwork.com

“Enabling Leaders and Team Members to be More Effective in Communicating for Superior Performance.”

OVERVIEW

Research indicates that 93% of our message is “how” we communicate and 7% is the content or the “what”.

The ability to interact effectively with people is the key that allows one to excel in both professional and personal life. People are unique and must be managed, motivated, communicated with and supported in a way that capitalizes on their strengths.

Communicating for Success

is an interactive half or 1 day team intervention designed to enable participants/leaders to understand their unique behavioural design and communication style. Participants also learn how to understand the behavioural styles of others and how to adapt to be more effective in communicating with them to achieve organizational objectives. Ideal for team meetings, off sites, and conferences.

For related management program regarding *Coaching your Team's Styles*, see the **Coaching The Coaches™** brochure at www.XLTeamwork.com

Key Value Points

- Understand your unique management communication style
- Understand the communication preferences of your immediate work team for greater productivity.
- Enhance Team Effectiveness with Clearer focus in achieving objectives
- Learn how to communicate for greater effectiveness with peers, direct reports and superiors.
- Reduce time/performance waste resulting from miscommunication
- Reduce mismanagement of direct reports
- Reduced conflict and stress.

The Applications

- Team Building
- Management Development
- Recruitment/Selection
- Customer Service
- Sales Training
- Interpersonal Communications
- Self-Development
- Change Management

Ask about our in-house customized programs for team meetings or sales/management conferences.

Includes:

- Personalized, Excel DISC Management Behavioural Profiles (generated in advance from 10 minute online survey).
- Half or Full-day team debrief participants (ideally a minimum of 15).
- Facilitation by one of our certified instructors.

Many organizations are using this process as a performance enhancer...

Leaders/Associates from the following companies are benefiting:

BDO, CAA, Ivanhoe Cambridge, Metrolinx, Suncor, Cogeco, Bell, Royal LePage, Maple Leaf Sports, Enmax, and University of Alberta, to name a few.

“Thank you for an excellent session with my operations team. In order to succeed we needed to understand and communicate effectively. This really helped.”



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Contact Client Services at:
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or 1-888-89 COACH